



# Nav Singh Principal

### Contact

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Nav's down-to-earth approach to providing practical solutions to his clients comes from years of managing 5-star hospitality operations.

Nav has clients in a broad range o industries including professional service providers, accountants, medical practitioners, dentists, hospitality, business, IT, manufacturing and retail.

Nav believes in developing long term relationships with his clients, which he strives to achieve by providing personal and efficient service and making every client feel that their matter or enquiry is Nav's priority.

Nav has experience in drafting a wide range of commercial agreements and documents including preparing Sale contracts for businesses and converting large complicated legal agreements into clear, modern and easy to understand documents. Nav prefers using plain English to draft documents so that his clients can easily understand them.

Academic qualifications

Juris Doctor Bachelor of Arts Bachelor of Business Administratio

Professional Membershins

Law Society of NSW UTS Alumni

## Experience

## Starting and expanding your business

- Assisting clients to establish new dental practices including assisting on asset acquisition, leasing and compliance matters
- Advising real estate investors on ownership and structuring issues including drafting shareholder and unitholder agreements
- Acting for an international business on asset purchase agreement, financing agreements, distribution agreements, manufacturing agreement, and supply and trading terms
- Assisting on structuring of a new online business and drafting website terms

## Running your business

- Advising vendors and purchasers for sale and purchase of commercial, retail or residential properties including properties listed on the Heritage register(s)
- Acting for a mortgage brokering agency on intellectual property protection and registration of their trademark
- Assisting small to medium sized businesses on general commercial transactions and protection of intellectual property
- Acting for landlords and tenants on broad range of leasing matters including disclosure statements, incentive deeds, assignments of lease and obtaining landlord's consent to changes of tenant's shareholding
- Providing advice on various strata management matters to private owners and owners corporation including compliance with the Strata laws and drafting by-laws
- Successfully obtaining relief from stamp duty under the inter-generational transfer of land provisions for a family run large farming operation
- Advising high net worth individuals on inter family and commercial loans, mortgages and guarantees
- Assisting property developers with co-ownership and joint venture agreements
- Advising businesses on consultancy and management agreements

### **Business succession**

- Advising a medium sized hospitality retailer on sale of their business to a major ASX listed national company including negotiating the sale agreement, deed of release, confidentiality agreements, call and put options and shareholders' agreements
- Acting on behalf of dental practices on the sale of business
- Acting on sale of businesses by way of sale of shares and sale of assets

### Services for private clients

- Drafting wills including complex wills with testamentary trusts, enduring powers of attorney, appointment of enduring guardians and advance care directives
- Advising professionals and high net-worth individuals on asset protection, including establishing and varying trusts
- Acting for executors and administrators of deceased estates on probate and letters of administration and assisting in the administration of deceased estates
- Advising private clients on the issues related to adverse possession and preparing possessory title applications
- Providing general counsel and advice